## Changing Lives . . . Starting with YOURS

Name:	 	<del></del>
Mentor:_		
Date:		

Step 1. Your WHY:

Step 2. Monthly Income Goal: within first 3 months: \$

within first 6 months: \$

within first 12 months: \$

Step 3. Time Commitment: I will work \_\_\_\_\_ hrs/week

Mon \_\_\_ Tues \_\_\_ Wed \_\_\_ Thurs \_\_\_ Fri \_\_\_ Sat \_\_\_ Sun \_\_\_

## Month 1:

8 Personal customers = **DIRECTOR** 

- Earn 50% of product points purchased by your new customers \$260
- •Earn Pacesetter Bonus \$240

Total = \$500

## Month 2:

Total of 12 personal customers + 10 team customers = **DIRECTOR 2**• Earn 50% of product points purchased by your new customers from

months 1 & 2 = \$280 •Earn Pacesetter Bonus \$480

Total = \$760

## Month 3:

Total of 20 personal customers + 35 team customers + 1 personal Director = **DIRECTOR 3** 

- Earn 50% of product points purchased by your new customers from months 1, 2 & 3 = \$540
- •Earn Pacesetter Bonus \$1200

Total = \$1740

Step 1: Your Action Plan:				
☐ Watch Foundations video				
☐ Contact list (20 – 50 names to start)				
☐ Invite to: * Webcast * In-person * In-home * Conf. call				
☐ Know your stats calls = apts = enrollments				

I'm working with a company that spethought of you because	ecializes in helping and	11		
Has anyone told you about the e-cor	mmerce company called Melaleuca?			
I've just started working with an onling specializes in	· · ·			
I am working with an e-commerce contheir income. I would love to show it	ompany that can help people diversify t to you!			
Initial Contact List				
1.	11.			
2.	12.			
3.	13.			
4.	14.			
5.	15.			
6.	16.			
7.	17.			
8.	18.			
9.	19.			
10.				
Presentation Dates/Venues:				