

THE AMAZING RANK RACE CHALLENGE

Hey there my friend!

Tanya Aliza here and I want to welcome you to The Amazing Rank Race Challenge.

I'm so excited you've decided to join me on this journey!

Network Marketing is an amazing industry that's allowed me and my husband to live a life we truly enjoy and never need a vacation from.

One of the things that was HUGE for me in my business was being accountable to someone.

Whether it's a spouse, friend or business partner, accountability creates urgency inside of you because you know you'll need to report back to someone to let them know if you actually did what you said you were going to do.

And it's a lot easier to let ourselves off the hook but not so easy when you're accountable to someone else.

So my goal for you is that this accountability challenge will help you double or even multiply your business 30 days from now.

Taking daily action even if it's just one small activity each day, is the cure to what ails you in your business.

So, are you ready to take your business and life to the next level?

Awesome!

Let the race begin!



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Below are some important instructions you'll want to follow so you can play along and win some really cool prizes at the end of the challenge.

Step 1

Print or download the challenge & activity tracking sheets right now and keep them nearby so you can take a look at the activity you'll be performing each day. Tanya will be inside the group daily with a video to help you with each Daily Activity here: www.BuildLikeABossGroup.com

Step 2

Get your entire team and anyone you know in the industry in on the challenge. It will not only help you with accountability, but your team as well, which will have a direct impact on your income and business growth ;-). Send them to: www.tanyaaliza.com/rankrace

Step 3

I created a resource sheet for you to use for each day of the challenge to help you with that day's activity. Make sure you refer to it every day so you can get the most results out of each day's activity.

Step 4

Check in once a day inside the B-L.A.B. Facebook group and give us an update on whether you did the activity and what your results were. We are all accountable as a group and we will be encouraging one another together.

Record the Day # and your activity here: www.tanyaaliza.com/checkin

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Rules Of The Game

We have some pretty cool prizes that we will be giving out at the end of the Amazing Rank Race Challenge. To play you'll just need to follow these simple rules:

Rule 1

Do the Activity for the day

Rule 2

Post your status in the group. Let us know if you did the activity and what your results were.

Rule 3

Write down a yes or no in the activity tracking sheet whether you completed that day's challenge or not.

Rule 4

At the end of the 30 days add up your points and post them in the group so we can choose the winners!

Ok #RankRacers! This is Your Time. You have the Challenge and all the Steps and Rules to get started. Along with some really awesome Prizes, you can Grow Your Business, Grow Your Team, and get into ACTION!

Do you accept The Amazing Rank Race Challenge?

If you are ready to take your business and your results to new heights, let us know you are ready! Go to www.BuildLikeABossGroup.com and post: **I'M ALL IN! #RankRacer**

We are excited to have you here and even more excited to celebrate your business growth!

Welcome to The Amazing Rank Race Challenge!

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1

Post A 1-2 Min Video In The B-lab Group Declaring Why You're Committed To Your Business And Share What's The Worst Thing That Could Happen If You Don't Make it Work

2

Plan Your Day - Decide on 3 people you will share your product, service, or business with today and DO IT. Call them or Facebook Message them, then celebrate for taking action!

3

Share a 3rd party success story via video on your Facebook Profile or Page with a call to action for people to Private message you for more information

4

Call 3 Facebook Friends and ask them if they keep their options open. If they say yes, ask a few questions to lead to sharing a testimonial about your product or service

5

Cold Marketing Prospecting - Share your product, service, or business with someone who's name starts with 'W'

6

Create a Value post on FB that shares a success for you/ a teammate that is generic and will create curiosity. Follow up with everyone via Messenger that Likes or Comments

7

Create a Value post on FB that shares a success for you/ a teammate that is generic and will create curiosity. Follow up with everyone via Messenger that Likes or Comments

8

Comment on 3 of your prospects Facebook status. This isn't just a few words though... Comment with intention and follow it with a question to create the conversation.

9

Connect with 3 people inside of a Facebook Group. This isn't just saying 'hi' though... Contact with intention and follow it with a question to create the conversation.

10

Create one piece of content that is Value Based
ie: Youtube video, Blog Post, or Facebook post

11

Cold Marketing Prospecting - Share your product, service, or business with someone who's name starts with 'I'

12

Share on Social Media why you started your Home Business and what your Vision is for your Future

13

Call 3 friends and ask them if they know someone who is looking for way to generate an extra \$5000 a month

14

Start a conversation with 3 people on a Facebook Page where your Target Audience hangs out

15

Follow up with 3 people you've prospected in the past, but didn't follow up with or haven't talked to in a while

16

Call 3 local Realtors in your area and ask them if they keep their options open. Share a testimonial to start the conversation if possible

* Review the last page for Resources to help you with each Daily Activity *

THE AMAZING RANK RACE CHALLENGE

17

Invite your
Hairdresser/Barber
(or anyone who provides
services to you)
to a presentation

18

Share your
product, service, or
business with
someone from your
'Chicken List'

19

Create 3 posts on
Facebook that pique
interest and has a
clear Call To Action

20

Go Live on Facebook
to share a personal
success story without
saying your product,
service, or business

21

Today is **'Go for No' Day**
Collect 5 No's
and thank them for
taking a look at your
product, service, or
business

22

Prospect and Invite 2
School Teachers to
look at your product or
business

23

Connect with 3
Facebook friends via
Messenger and ask if
they keep their options
open Share a testimonial
to start the conversation
if possible

24

Help a Teammate
enroll a new
customer today

25

Share your product,
service, or business
with someone at the
grocery store

26

Cold Marketing
Prospecting - Share
your product, service,
or business with
someone who's name
starts with **'N'**

27

Do a FB Live sharing
your product
experience (do not
mention the name) and
have a Call To Action
to PM you for more info

28

Invite 3 of the most
successful people you
know to take a look at
what you're working on.
YOU GOT THIS!

29

Do 3 Business or
Product Presentations
today and Collect a
Decision

30

Connect with 5 Industry
bloggers in your niche and
ask them if they keep their
income options open....
then book appointments
with them

31

LAST DAY:
Book 2 presentation
appointments with 2
business owners and
Collect a Decision

* Review the last page for Resources to help you with each Daily Activity *

THE AMAZING RANK RACE CHALLENGE

Resources

Need a little help with the Daily Activity? We've got you covered! Here is a list of Resources to help you rock The Amazing Rank Race Challenge:

Day and Corresponding Resource

- | | |
|---|---|
| 1: https://www.tanyaaliza.com/33download | 17: https://www.tanyaaliza.com/68download |
| 2: https://www.tanyaaliza.com/31download | 18: https://www.tanyaaliza.com/41download |
| 3: https://www.tanyaaliza.com/42download | 19: http://www.tanyaaliza.com/22download |
| 4: https://www.tanyaaliza.com/79download | 20: http://www.tanyaaliza.com/fb-live-checklist |
| 5: https://www.tanyaaliza.com/51download | 21: https://www.tanyaaliza.com/19download |
| 6: https://www.tanyaaliza.com/42download | 22: https://www.tanyaaliza.com/68download |
| 7: https://www.tanyaaliza.com/26download | 23: https://www.tanyaaliza.com/79download |
| 8: https://www.tanyaaliza.com/20download | 24: https://www.tanyaaliza.com/9download |
| 9: https://www.tanyaaliza.com/68download | 25: http://www.tanyaaliza.com/60download |
| 10: https://www.tanyaaliza.com/43download | 26: https://www.tanyaaliza.com/51download |
| 11: https://www.tanyaaliza.com/45download | 27: http://www.tanyaaliza.com/fb-live-checklist |
| 12: https://www.tanyaaliza.com/42download | 28: https://www.tanyaaliza.com/32download |
| 13: https://www.tanyaaliza.com/22download | 29: https://www.tanyaaliza.com/39download |
| 14: https://www.tanyaaliza.com/24download | 30: https://www.tanyaaliza.com/53download |
| 15: http://www.tanyaaliza.com/25download | 31: https://www.tanyaaliza.com/32download |
| 16: https://www.tanyaaliza.com/32download | |

For each day of The Amazing Rank Race Challenge, watch the corresponding resource listed above and then watch the daily video from Tanya inside the B-L.A.B. Facebook Group.

www.BuildLikeABossGroup.com

Share your daily Wins and be sure to tag us so we can recognize your success. In your Facebook post, include [#RankRacers](#)