# Teamwork! Let us help you build your business!

When in doubt please contact your up-line (person who enrolled you) and NEVER feeling you are bothering anyone! We are more concerned when we don't hear from you ©!

#### Team Tips:

- Events & Calls: Join in even if you are not bringing a guest!
- Check out shareandsucceed.com and if you don't find the answer please reach out!
- Use the state of health form! (pdf at the top of the Sales 101 tab on shareandsucceed.com)
- Friend, like, comment fellow Pruvers posts on social media
- If you are feeling down reach up to your upline! If you are feeling up reach down to your team!
- Like Corp FB page @justpruvit
- Understand the products:
  - o https://www.facebook.com/coachrobdeboer/videos/10213043266979679/
  - o https://youtu.be/p905038Vr1U

## First things First: GoChallenge and MVP

## https://www.shareandsucceed.com/go-challenge

## What's Next: Rising Star Bonus

The month following your MVP a great goal is to strive for Rank 3, Rank 4 in Month 3, Rank 5 in Month 4. Achieving this not only delivers great profit sharing bonuses as a Rising Star Rank 3,4 and 5 it also paves the way to target reaching Circle of Champions in Month 5 https://www.shareandsucceed.com/circle-of-champions.

Rank	TV	GV	Examples
3	2,500	5,000	2 promoter exp pack & MVP
4	5,000	10,000	3 promoters exp pack & MVP and 2,050 from your team
5	7,500	15,000	4 promoters exp pack & MVP and 4,400 from your team
6: COC/Car qualified	15,000	30,000	7 promoters exp pack & MVP and 11,450 from your team

# **Create Your Daily Method of Operation (DMO)**

We all have limited time each day so let's make it count! Here are some examples of what we recommend as the best use of your time:

**15 minutes:** 2 new reach outs, follow up prior reach outs, 1 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs

**30 minutes:** 3-4 new reach outs, follow up prior reach outs, 2 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs

**1 hour:** 3-4 new reach outs, follow up prior reach outs, 2 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs

**If you have 2 hours:** 3-4 new reach outs, follow up prior reach outs, 2 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs, attend/hold mixers, zoom calls, zoom mixers, training calls etc.

**If you have 4 hours:** 5-6 new reach outs, follow up day reach outs, 2 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs, attend/hold mixers, zoom calls, zoom mixers, training calls etc.

**If you have 8 hours:** 8-10 new reach outs, follow up prior reach outs, 2 social media post, Invite 2 people to like our Corporate FB page, start to prospect next reach outs, attend/hold mixers, zoom calls, zoom mixers, training calls etc.

### **DMO Pro Tips**

- Use driving time for 3-way calls
- See posts you like copy, paste or snip and save in a folder for future use
- Watch online videos and listen to online call recordings when: Eating breakfast, making dinner, getting ready for the day, driving, etc.

## **Plays that Work**

#### **Reach-out scripts:**

Me: Hi, what do you know about ketones or ketosis?

Prospect: Not much.... (OR Lots....)

Me: It's amazing. If I sent you a short fun video would you watch it?

Prospect: Sure

Me: Great I will text you now. I'll check back and see what you like best.

Email or text your personal experience keto site which has the campfire video at the top of it. Our site displayed here is www.livebettertoday.experienceketo.com and your site is the same just replace livebettertoday with your referee code.

TIP: Always let a 3rd party tool (like this video) do the talking. Remember, the more we say the less people hear!

#### Plays that work:

- Text a friend (what do you know about ketones or ketosis?)
- Have a zoom call with your upline: I can to invite 3-5 people on a call does 7pm or 9pm work for you?
- Hold a mixer
- Tag a friend in a Pruvit post

Sample Posts to get you started (If you don't have it already download snipping tool to help copy and saveimages and posts you like and may want to reuse):

#### **General Post:**

Who seriously on my friends list has not tried ketones? (Emojis)Comment below!

# **Energy/Mental Clarity Post:**

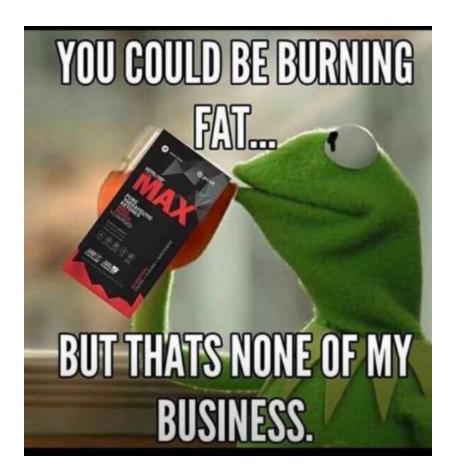
Good morning For breakfast I am having improved mental clarity, sustainable energy, better mood, an increase in muscle strength. What about you? #timetofeelbetter



Fat Loss Post: Use post about your friends Peter & Tanya

We have never felt so happy and healthy. Over 60lbs of fat loss, great energy, no aches and pains, and amazing sleep! PM us you want better, we can help  $\P$  #ketoforlife #createthelifeyouwant #starttoday





General:

Oops...no choice but to lick the counter! 😂 🍪 #preciouspowder



#### **Better Mood:**

Say something about how great you feel, add some emojis:

